

Mike Goldberg

5510 Hoover Street, Bethesda, MD. 20817

(443) 949-4656 (cell)

goldbergmikej@gmail.com

Financial Sector and Operations Consultant. July 2020 to Present. Finance, business development, and operational support to World Bank projects in Somalia, Sierra Leone, Liberia, Laos, Sri Lanka, Nigeria, Papua New Guinea, DRC, Barbados, Burundi, Samoa, the Philippines, Indonesia, Kenya, Malawi, Egypt, South Africa, Azerbaijan, Armenia and Georgia, and regional projects on green housing and renewable energy in East and Southern Africa; Monitoring & evaluation trainings for UNDP in Africa and South Asia.

World Bank

Lead Operations Officer, Equitable Growth, Finance and Institutions Vice Presidency. January 2020 – June 2020. Led team of 7 operations specialists covering projects in all regions to ensure compliance, contributions to corporate targets (gender, climate change, private sector leveraging) and high value for money for client governments. Designed and led operational and technical training (for groups from 10 to 75 participants in HQ and several country offices)

Financial Sector Compliance Coordinator and Lead Reviewer (July 2016 – June 2020) on lines of credit and guarantee schemes. Reviewed more than 100 Bank projects to ensure use of best practices in design and implementation of lines of credit and risk sharing mechanisms. Developed special COVID emergency guidance and provided frequent presentations on policy requirements and good practices. Trained other reviewers, provided quality control for reviews.

Lead Operations Officer, Finance, Competitiveness and Innovation Global Practice. (September 1, 2015 to Dec. 2019). Responsible for all operational aspects of a global portfolio of \$19 billion. Supported task teams, managers in meeting quality, compliance and timely delivery of pipeline projects, and resolving implementation issues. I led 10 operational clinics per year, as well as 5 to 6 courses for new and experienced staff and administrative staff on operations and technical topics (finance, microfinance, private sector development). Moderated two knowledge weeks for large groups (450 in 2017, 750 in 2020). Designed Fragile States Onboarding sessions.

Lead Operations Officer, Macroeconomic and Fiscal Management Global Practice (July 2014 – August 2015). Responsible for all operational aspects of a global portfolio of \$14 billion in policy reform lending (DPFs). Also responded to training needs of led a large event (400 staff).

Operations Adviser, Africa Region, DE Unit – (Oct 2012 to July 2014).

Senior Operations Officer, Latin America and the Caribbean Region DE Unit (August 2011 to October 2012). Responsible for quality reviews and worked with project teams on all Bank lending instruments, covering private sector, financial development, regional projects, macro reform, telecommunications and infrastructure, and public sector reform. Served as regional learning coordinator, led multiple operational and technical training courses.

Senior Microfinance Specialist/Senior Private Sector Development Specialist, Latin America and Caribbean Region (September 1999 to August 2011). Led teams in project development and research in private sector and finance (microfinance, matching grants, business development services, innovation policy, value chains, SMEs and competitiveness). Countries: Honduras, Guatemala, Nicaragua, Panamá, Bolivia, Ecuador, Colombia, and Jamaica. Led research on microinsurance (Brazil, Colombia, Mexico), Government SME support programs (Chile, Mexico) and distance learning programs on microfinance. Also provided cross-support on microfinance for projects in China and Albania.

Microfinance Specialist, Consultative Group to Assist the Poorest and PSD Anchor (November 1995 to September 1999). Appraised MFIs in Central America, China, Eastern Europe, East Africa, South and East Asia. Author of the Microfinance Technical Guide for task teams. Designed and supervised Bank projects in Albania and China on microcredit, SMEs.

Other Work Experience

- Microfinance Specialist, Asia Technical Department of World Bank (1992-1995) (project work in Sri Lanka, India, China; led microfinance study in four South Asian countries)
- Consultant, Population and Human Resources Department; Agriculture, World Bank (1991-92)
- Consultant, CARE/Bangladesh, (May 1992 – July 1992)
- Consultant, United Nations Capital Development Fund (March 1992 to May 1992). Bolivia.
- Project Manager, CARE Guatemala (August 1987 to December 1990). Microfinance, Urban
- Project Manager, Appropriate Technology International (April 1986 to May 1987).
- Consultant, Peace Corps (Tanzania) (October 1985 to March 1986).
- Peace Corps Volunteer, Small Business program, Ecuador (July 1983 to July 1985).

Education

Master of Business Administration/Master of Finance joint degree. Drexel University, 1982. Thesis on Financial Modeling to measure risks of foreign direct investment by U.S. Firms.

Master of Arts in Law and Diplomacy. The Fletcher School of Law and Diplomacy, 1980. Thesis on the role of the Peruvian military in economic development in the late 1970s. Concentration in economic development and energy policies. Detailed study on the economic effects of desertification. Published article “Risking Diversity, the Oil Opportunity in Malaysia.”

Bachelor’s Degree in international studies, minor in International Economics). The Johns Hopkins University, 1978. Concentration in International Economics.

Publications and Presentations

- **Lines of Credit in a COVID World: The Fast, Furious... and Flexible.** World Bank 2020.
- **How Firms Cope with Crime and Violence: Experiences from Around the World.** (World Bank, 2014)
- **Managing Risks and Creating Value with Microfinance** (World Bank, April 2012)
- **Strategic Alliances to Scale Up Financial Services in Rural Areas** (co-author), (World Bank, 2004)
- **Chile; A Strategy to Promote Innovative Small and Medium Enterprises** (World Bank, 2004)
- **Housing Microfinance in Mexico** (*Journal of Microfinance*, June 2003)
- **Speeches on microfinance at universities** (Ohio University, Columbia, Northwestern, Georgetown, American University, and Universidad Jorge Landívar (Guatemala)
- **Presentations on microfinance, microinsurance, private sector development and financial inclusion** in Nicaragua, Bolivia, Panama, Guatemala, China and Brazil.

Languages: English (native), Spanish (fluent), Portuguese (basic), ASL (basic).